

FURNITURE INDUSTRY, JOINERY, INTERIOR FURNISHING





Power up Your Business in Małopolska 2

Małopolska Regional Development Agency, Małopolska Region and Krakow Technology Park jointly implement the project entitled „**Power up Your Business in Małopolska 2**”, co-financed by the European Union under the Regional Operational Program of the Małopolska Region for the years 2014-2020.

The project is a reference to the experience of projects from 2008 - 2017 implemented under the slogan „Business in Małopolska”. The project „Power up Your Business in Małopolska 2” provides for activities in the area of promoting the Małopolska business offer, supporting the exports of Małopolska enterprises and improving the investment process in the region. It is addressed to entrepreneurs from the SME sector and potential external investors.

The project assumes, among others, organization of information meetings and forums for entrepreneurs from Małopolska, training for representatives of local government units, as well as economic missions of foreign entrepreneurs to Małopolska and participation in foreign fairs.

The project is co-created by the institutions

Małopolska Regional Development Agency

The largest regional business environment institution. MARR focuses on tasks important for positive change in the regional environment: restructuring of the economy, land development, servicing European programs, cooperation with local government, servicing investments, supporting entrepreneurship, as well as international cooperation and building the image of Małopolska in Europe and the world.

www.marr.pl

Małopolska Region

The Małopolska Region as a local government unit creates directions of economic policy by acting for the regions economic development. The Department of Ownership Supervision and Economy plays a special role within this area of region competence. The Małopolska Region actively supports the service of domestic and foreign investors interested in starting a business in the region, coordinates activities in the field of internationalization of the regional economy, with particular emphasis on the development of exports, it also conducts activities in the field of economic promotion of Małopolska.

www.malopolska.pl/en



Photo archive of the Marshal's Office of the Małopolska Region

Krakow Technology Park

Technological development of Małopolska Region, development of entrepreneurship, promotion of innovation and new technologies, creation of a positive business climate, and finally support for academic projects - these are just some of the main activities of the Krakow Technology Park, which significantly contributes to strengthening the socio-economic potential of the entire region.

www.kpt.krakow.pl/en

Project implementation period:

March 2019 - February 2022





I. MAŁOPOLSKA REGION

between tradition and modernity

The Małopolska Region, together with the historical capital of Poland - Krakow, is one of the most recognizable regions in Europe. Unusual landscapes, unique nature, an impressive number of monuments, including 14 inscribed on the UNESCO World Heritage List and a unique atmosphere – all this means that every year our region is visited by several million tourists from Poland and around the world.

In addition, Małopolska is undoubtedly one of the most dynamically developing regions on the economic map of Poland and Europe. The strong position of our Małopolska is demonstrated by the dynamically operating companies in our region, recognized not only in the country but also abroad. It is not without reason that Małopolska is one of the leading destinations chosen for the organization of business and economic meetings, which only confirms the thesis that it is a perfect place for business development.

Małopolska is also characterized by the large scientific and research potential of Małopolska universities and research centres. Every year, about 150,000 young people study at universities in Małopolska; research works are carried out in several hundred research and development institutions, in domestic and foreign enterprises.

Małopolska has historical traditions in the design and creation of interior architecture elements, equipment for residential, office and commercial spaces, and in the production of furniture and finishing elements used in construction.

In order to meet current trends in the furniture industry and growing customer expectations, Małopolska creators and manufacturers use new solutions and technologies combining tradition with innovation.

We invite you to read and contact the Business in Małopolska Centre.

I.1 The potential of Małopolska Region and Krakow

Current statistics on

- the state of the population,
- unemployment rates,
- average monthly gross salary in the enterprise sector,
- average employment in the enterprise sector,
- the number of apartments completed,
- entities of the national economy,
- GDP per capita.



can be found at

krakow.stat.gov.pl/en

I.2. Małopolska export development trends

Export is a very important element of the Małopolska Region economy, and its volume and significance is increasing year on year. This is evidenced by a significant increase in the value of exports in 2017 as compared to 2016 by 8.2%, which constitutes 4.7% of the value of exports of the whole country. According to data for 2017, the value of goods and services exported from the region amounted to EUR 9.56 billion (6th place in the country). The total number of enterprises actively engaged in exporting from Małopolska in 2017 exceeded 3.8 thousand (an increase by 6.8% compared to 2016 and the 4th place in Poland). The most important areas of economic activity in the region according to PKD, in terms of export value in 2017, are: industrial processing - EUR 7.68 billion; wholesale and retail trade, repair of motor vehicles, including motorcycles - EUR

1.46 billion; information and communication - EUR 131.50 million. In terms of the structure of the value of export products according to the Combined Nomenclature (CN - Combined Nomenclature), the most important sections are: machinery and equipment, electrical

and electronic equipment - EUR 2.52 billion (26.4%), base metals and products - EUR 1.44 billion (15%), transport equipment - EUR 1.35 billion (14.2%), and plastics and products - EUR 1.09 billion (11.4%).



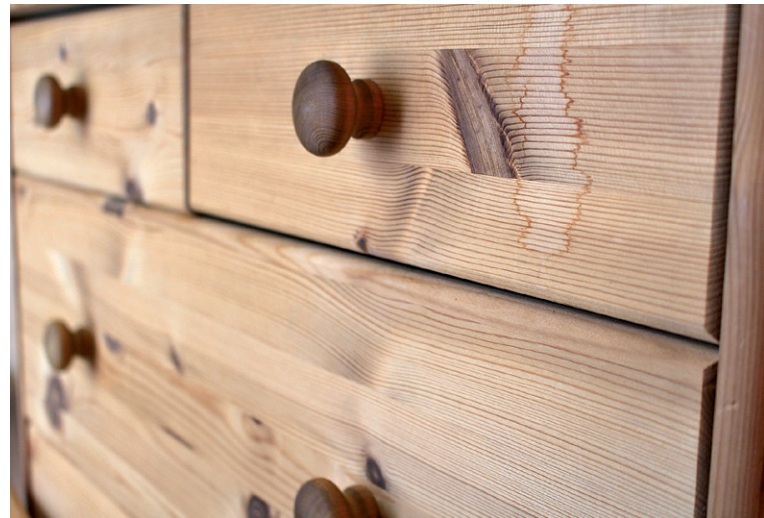
II. MAŁOPOLSKA REGION

Furniture industry

II.1. Characteristics of the furniture market in Poland

The furniture industry is one of the most important branches of Polish industry and a solid support for our exports. The Polish furniture industry is currently experiencing a real boom. After a period of slowdown that took place in the industry in the 1980s, the Polish furniture and interior design industry began to be consistently revived with our accession to the EU. Our own ideas and original projects not inspired by Western trends and designs turned out to be an excellent idea to mark out our position in the international market and at the same time a chance to promote Poland in the world. Although the recognition of Polish brands is growing abroad, most of our furniture is sold under the brand of foreign concerns. One example is the Swedish giant IKEA - up to 40 percent of the furniture sold by this global potentate is created in our country.

The success of Polish furniture is primarily associated with the price and high quality of workmanship, which is appreciated, for example, by the Germans and British. The furniture industry is one of the fastest growing branches of the Polish economy. According to CSO data, the value of furniture sold in Poland in 2018 amounted to PLN 48.6 billion. This represents an increase of as much as 18.4% compared to the results from 2017. At the same time, the share of furniture production sold in the total production sold amounted to 4.1%. Small and medium enterprises dominate in the Polish furniture industry. The number of companies in the furniture industry in 2013-2017 increased by 22.5% from 14,390 to 17,631. As of the end of 2017, the average employment rate in a furniture company was 10.7 employees. Exports of the Polish furniture industry in the



years 2013–2018 recorded an increase of 58.2% from EUR 7.9 billion to EUR 12.6 billion. Furniture exported from Poland in 2018 accounted for 5.7% of global exports, which puts Poland in 3rd place among suppliers of the furniture industry. At the same time, Poland ranks 6th among global furniture manufacturers with a share of approx. 3%. The largest recipient of Polish furniture is Germany, whose share in Polish furniture industry exports in 2018 was 34.6%. Poland is the largest employer in the EU in terms of the number of people employed in the furniture manufacturing industry - 189.1 thousand employees and at the end of 2017 occupied the second position in the EU in terms of the number of companies involved in the production of furniture - 17.6 thousand companies. (source: „The furniture industry. The growing importance of Polish manufacturers in the world” PKO BP, February 2019).

II.2. Furniture market in Małopolska Region

ABM - provides a comprehensive service to owners of shops in various industries, supermarkets, wholesalers, warehouses and offices - from design, to transport, assembly and maintenance services as well as furniture production to individual orders. Winner of the Furniture Eagles Program 2018.

www.abm.com.pl/?lang=en

Antrax - is a company that has been operating in the Polish office furniture market for 20 years. At the beginnings of its operations the factory was based in Krakow. In addition to the typical furnishings, furniture was individually designed for large concerns in Poland and Europe, such as BP Poland, Lot, Comarch, Interia.Pl, Capgemini, Solidex, Empik, Zakłady Gazownicze i Energetyczne, Dulux, Toyota and Chrysler. In 2007, the factory moved its headquarters to the Niepołomice Investment Zone, near Krakow.

www.antrax.com.pl

BENEDYK - has many years of experience, which it uses in the implementation of thousands of orders, offering clients the best custom-made furniture. Products, such as custom-made kitchen furniture and bathroom furniture, perfectly fit not only into the interiors of apartments and houses, but also in office

space and public facilities. It is one of the few companies that offers German furniture, including stylish chairs, tables and chests of drawers.

en.benedyk.com

COALA - is a company that was founded in 1996 in Tuchów as a family enterprise based solely on Polish capital. It is headed by the founder and owner of the company, Adam Cygnar. From the beginning, the company's basic assumption was the production of high-quality curved and glued elements made of plywood and wood. The experience and capital accumulated over the years have allowed us to create a modern company that meets European Union's standards.

www.coala.pl

Meble Cieliński - the company has been producing furniture since 1989. It designs and creates: cupboards, wardrobes, built-in alcoves, beds, bedroom sets, lounge sets.

www.meblecielski.pl

CYPRYS - the company was founded in 1996. From the beginning, it has been providing interior design services and room furnishings. It offers a wide range of furniture from a catalogue for the living room, dining room and bedroom.

www.cyprys.pl

DOMINEX PLUS - manufactures high-quality upholstered furniture with a modern design using the latest and best materials of domestic and foreign production. The company creates modern sofas, couches, corner sofas, armchairs and poufs. The company has been constantly present in the foreign market for several years.

www.dominexplus.pl

EURONOVA - was established in 1996. It consists of a team of people who have experience in the office furniture market since 1990. Euronova is a producer of high class furniture, office and hotel chairs and armchairs, which maintain a very favourable relationship between price and quality. It also manufactures a wide range of „open space” partitions.

www.euronova.pl/en



Filex – deals with the design and serial production of upholstered furniture. It has been operating continuously for over 20 years. Many years of experience and continuous work have allowed Filex to create a rich product offer and continuous development of the company. In addition to furniture production, it manufactures and offers high-calorie wood briquettes - BIOFUEL from Palczowice and glued wooden slats.

www.filex.pl

FABRYKA MEBLI RYŚ – the factory has existed since 1981. It has completed projects for prestigious hotels such as Hilton, Sheraton, Forum, Scandic GrandHotel, Campanile, Copernicus, Marriott, Steigenberger Grand Hotel and for large retail chains, including Royal Collection, Deutsche Bank, H&M, Victoria's Secret, Polo Ralph Lauren, Uniqlo, Benetton, Etam, Lavente.

www.rys.com.pl/en

HOUSEFORM - deals with the production of furniture that is made of the highest quality materials (lounges, bedrooms, kitchens, small and large tables and chairs). It has the ability to design and make individual orders.

www.houseform.pl/en

IKER - since the beginning of its existence, it has been manufacturing high-class upholstered furniture for residential and public interiors as well as supplementary accessories, which it sells to customers from over 30 countries.

en.iker.com.pl

KOMSERWIS - is a proven partner in the design and creation of street furniture as well as urban space planning. Their benches, litter bins, concrete pots and other street furniture can be found all over Poland. This is the result of long-term cooperation with investors, institutions and designers. Thanks to the diverse offer, consisting of 25 varied city furniture collections, it will comprehensively furnish any investment.

www.komserwis.pl/en



Kondak – the company produces furniture for individual clients and companies. The offer includes benches, small and large tables, chairs, sofas, armchairs, corner sofas, sofa beds, couches, poufs.

www.kondak.pl

KOZBI - exists in the furniture market since 1993. The experience gained allows it to offer the highest quality product. The goal is not just to sell furniture, but first and foremost to offer products that maximize customer satisfaction.

www.kozbi.com.pl

LUXMEBEL – has many years of experience in designing and making furniture for the home, office and surgery. Provides the design and offers services to network customers, for supermarkets, boutiques, newsagents and restaurants.

www.luxmebel.com.pl/en

Made of Wood Group - is a dynamically developing enterprise with a long family tradition. The offer includes both pine furniture, characterized by rich colours and a variety of designs, as well as exclusive birch furniture with modern design.

www.zrobionezdrewna.pl

MEBLE KUDELA - since 1976, its offer has been focused on high-class furniture for comprehensive interior design of the living room, dining room, kitchen, wardrobe and more. The company is ready to attract customers in the European market.

www.meblekudela.com/index-en.php



MEBLE PYREK - the company started its activity in 1986. Throughout the years of the studio's operation, it has managed to attract masses of satisfied customers throughout the country and abroad (including Germany, Austria, Norway). The main advantage of the company is the craft nature of furniture production. The offer includes: kitchen furniture (modern and classic kitchens), Provencal style furniture, cupboards, wardrobes, bathroom furniture, living room and dining room furniture.

www.meblepyrek.pl/en

MEBLOFORM – has over 80 years of experience in the production of custom-made furniture. The company supplies furniture primarily to international high-class hotel chains, but also to low-budget hotels, clinics, old-people's homes, dormitories and other institutions throughout Europe, Australia and Japan (90% of exports).

www.mebloform.pl

MEBLOMET (1953) - manufactures playground equipment, recreational equipment, outdoor gyms, elements of sports fields, cafe garden equipment. The company has been involved in the production of various types of metal structures for many years as part of the subcontracting of other companies' investments.

www.meblomet.com.pl/en

Meblomex - since 1996, it has been operating in the furniture industry, designing and creating unique furniture tailored to individual needs. It creates unique furniture designed for public facilities, such as offices, shopping malls, hotels, as well as for individual customers.

www.meblomex.com.pl/en

Mitex (from 1984) - the company was initially focused exclusively on carpentry services, with time it expanded into the production of furniture. The main business profile is the production of kitchen furniture designed for individual customers. Thanks to the professional help of clients and the professional staff, the furniture produced is of the highest quality and is characterized by high utility.

www.meblemitex.pl

PACYGA - manufacturer of furniture for children and teenagers. It uses only safe and natural materials that meet the stringent requirements of international standards (FSC® certificate).

www.pacyga.com.pl

Pajmeble (since 1990) - producer of upholstered furniture. The specialty is modern corner sofas, corner sofas with sleeping function, custom-made furniture, perfectly suited for single-family houses, flats in blocks and spacious living rooms.

www.pajmeble.pl



PIMS - has been manufacturing pharmacy furniture for over 16 years. It is a leader in the production of professional furniture for pharmacies in Poland and in Europe. It arranges and designs pharmacies with well-planned, modern and comfortable equipment. The furniture offered meets the strict requirements of the pharmaceutical industry.

www.pims.pl

REFAS - has over 20 years of experience in the production of solid, ergonomic school and kindergarten furniture - above all chairs and tables, but also metal cloakroom cabinets, cork boards, library shelves, corridor benches and many other elements of educational facilities.

www.refas.pl



ZPH RELAKS – the „Relaks” company was founded in 1992. Since its inception, it has been emphasizing customer satisfaction and comfort. It has a wide range of products. Its beds are a modern design for people who value comfort and convenience.

www.relaks-izdebnik.com.pl/index.php

SEEDIA – an innovative company producing solar benches, stands and other so-called „City furniture”, which collect energy and make it available in the form of charging for mobile devices (USB sockets and induction chargers), Wi-Fi hot spots, heated seats, radio playing, glowing LEDs, etc. SEEDIA furniture is used in public spaces, business parks, shopping malls, airports and hotels.

www.seedia.city

STOLBAR – for 30 years it has specialised in the production of classic furniture from solid wood and natural veneer. Its offer also includes modern forms for the production of which modified veneers, metal, glass, stone and high-class laminates are used. All products are carried out to individual orders, according to own or entrusted projects.

www.stolbar.net.pl/en

Cech Rzemiosł Różnych w Kalwarii Zebrzydowskiej

(Guild of Various Crafts in Kalwaria Zebrzydowska) – producers from Kalwaria use the latest technologies and materials that are the pinnacle of technical thought. Small, often

family-owned workshops are able to meet all individual customer requirements. 118 carpentry exhibitors present throughout the year in two pavilions in Kalwaria.

www.meblekalwaria.eu

Vieri Divani – manufacturer of exclusive lounge furniture – modern sofas and corner sofas, bedroom furniture, RTV furniture, tables and chairs.

www.vieridivani.com

Meble Bugajski – a company that was founded in 1994. From the beginning of its creation, to the present day, passion, attention to detail, and product quality have been the overarching elements that, in effect, allow the creation of unusual and unique furniture in terms of form and ergonomics. It has hundreds of finishes to offer, from the best selected Italian leathers, through natural and synthetic materials.

www.meblebugajski.pl/en/start

HM Manufaktura – is a workshop specializing in the production of upholstered furniture for demanding customers. It manufactures furniture using traditional craft methods – carpentry and upholstery. Furniture manufactured has the title „Made in Małopolska”.

www.manufakturamebli.pl/en/home,2

Michalek – is a family enterprise that has existed since 1994. In the early years of activity, it dealt exclusively with the production of wooden furniture and furniture boards. The desire and readiness to search for new technological solutions and production materials resulted in the launch in 1996 of a new MDF bathroom furniture production line. In addition, it has been a producer of varnished furniture fronts since 2004. It produces fronts in high-quality gloss, semi-gloss and matt.

www.michalek-meble.pl

Meble Maxx – is an experienced, prospering company that produces furniture to order. It strives to create solid, durable furniture for every dimension and meeting all customer requirements.

www.meblemaxx.pl

Drewmax - is a family company with many years of experience. It creates unique projects: from classic to modern. The furniture is distinguished by its form and colour, while remaining fully functional and ensuring perfect use of space. The company provides professional assistance to designers who will support the client during the kitchen design process.

www.drewmax-meble.pl

• MANUFACTURERS OF FURNITURE ACCESSORIES

Firma Dudek – in existence since 1995. It specializes in the production of felt pads, packaging of industrial products and the provision of services. The company's headquarters is in the Małopolska Region, between Bochnia and Brzesko Okocim.

www.dudek.strefa.pl/index-uk.html

NESTOR - the company's main product are Bonnell and Pocket spring units. It continually increases its range, trying to meet the needs of customers. Long-term cooperation with leading manufacturers of mattresses and upholstered furniture confirms the reliability and high quality of its products and service.

www.nestorsprings.com/en/homepage

POL-MET – the company was founded in 1981, it is the owner of the Airtic Professional brand and the only manufacturer of the Airtic Silent Closing System. Since then, it has been manufacturing furniture accessories. The company is located near Krakow, all production is carried out in Poland.

www.airtic.eu/en/start

PRODUKCJA STELAŻY TAPICERSKICH ANDRZEJ CZUBA

- the company has been manufacturing upholstery frames since 1985. The frames are made according to the customer's design or from the range of dozens of designs to choose from. A modern machine park and the employees' experience guarantee the highest quality of products.

www.czuba.com.pl

R-MIX – has been on the market since 1967. From the very beginning, it has been manufacturing furniture accessories for the domestic and foreign markets.

www.rmix.com.pl

WIECH FABRYKA FRONTÓW MEBLOWYCH – deals with the production of furniture fronts for individual customer orders. The basic raw material is MDF, which undergoes milling and edge banding with PVC and PET HG films in 3D technology. Elements covered with foils can be additionally patinated and varnished. The permanent assortment includes straight and curved fronts, crowning strips, plinths, pilasters and glass for vitrines.

www.wiech-fronty.pl

BELMEB – a company with over 20 years of experience which is a distributor of furniture accessories and furniture components. Its current offer includes over 20,000 products. The company offers many world-class brands such as Blum, Gamet, GTV Hettich, Lechner, Laguna, Peka, Rejs, Italiana Ferramenta, Rehau and Zobel. It offers its products in 4 showrooms (Izdebnik, Kraków, Tychy and Mielec).

www.belmeb.pl

DREWIT – offers its clients a wide range of furniture accessories necessary for the production of furniture and interior design. As a distributor of recognized suppliers on the market (GTV, Sevroll, Nomet, Schwinn), it can offer many items. DREWIT offers a full range of PVC and ABS furniture edges matching the colours of the entire collection of SWISS KRONO laminated boards.

www.drewit.krakow.pl

STOLMET – the company was founded in 1992, it deals in wholesale and retail sale of furniture accessories of high quality global brands such as: GTV, Hafele, Gamet, Nomet, Wkręt-Met, Bimak.

www.stolmet.pl

DOMEX - was founded in 1994. It conducts wholesale and retail sale of furniture accessories and furniture renovation products.

www.domex.sklep.pl

• JOINERY MANUFACTURERS

DAKO - leader in the joinery industry, present in the market for 25 years - windows, doors, garage doors, roller blinds. Intelligent DAKO -Smart Home and Tahoma System. Unusual colours in the market. CE marking (EN-PN 14351:2006), Q-ZERT certificate (IFT Rosenheim window institute), patented designs. Made of wood, aluminium, PVC. It has an established position in the markets of Africa, Asia, North and South America, Europe.

www.dako.eu

FAKRO - over the past 28 years, it has developed into an international corporation, vice leader in the global roof window market. Exports to over 50 countries account for 70% of production sold. The windows are made of wood from sustainable forest resources (FSC® certificate). FAKRO has been successfully offering the highest quality vertical joinery products under the INNOVIEW brand for several years. Vertical windows, garage doors and entrance doors of the PREMIUM class are made in the same style and colour.

www.fakro.pl

MARK - since 1996, it has completed many prestigious and technologically advanced projects at home (Kraków Airport) and abroad. Thanks to cooperation with suppliers proven in the European market, it guarantees: the highest quality of performance, reliable durability, functionality and high-class aesthetics.

www.mark-brzesko.pl/en

OKNOPLAST - it has been producing PVC windows, exterior doors, blinds and aluminium products since 1994. OKNOPLAST is currently one of the five largest manufacturers of joinery in Europe. The company operates in 10 foreign markets, where it has 1,450 sales offices under its own brand. The company is planning further international development in the near future. It has a sales network gathering over 1520 partners in Poland, Italy (over 550 partner stores) and Europe. In the sales structure exports amount to around 60%. Oknoplast is the most popular brand in the north of Italy and the second in Italy in terms of the number of windows sold.

www.oknoplast.com

OKNOSTYL - is a manufacturer of wooden, aluminium and PVC joinery that has been on the market since 1997. It carries out orders in Krakow and the entire Małopolska Region, as well as



adjacent regions. It maintains constant cooperation with construction companies assembling products in the domestic market as well as in European markets, mainly in countries such as Britain, Germany, Austria, France and Italy.

www.oknostyl.net.pl/en

PAGEN - since 1998 it has manufactured PVC windows and doors based on SALAMANDER and SCHÜCO profiles, Winkhaus fittings, low-emission Effect-Glass S.A. Production - 600 windows a day in accordance with the CE standard.

www.windowspagen.com

SUPERDREW - is a family company, present in the Polish market since 1992. Having its own sawmill, the company controls the process of obtaining raw material from the very beginning. Production: wooden windows (EURO, English and Scandinavian), wood-aluminium, aluminium and PVC.

www.superdrew.pl/en

WIŚNIEWSKI - it has almost 30 years of experience in the industry. The WIŚNIEWSKI company's offer includes: garage doors - sectional, roller shutter, tilt and turn; doors - external aluminium, technical, steel, fire; residential fences; industrial gates - sectional, roller shutter and suspended - sliding; industrial fences - sliding gates, double and single leaf, accordion and lattice panels. ISO 9001:2008 and OHSAS 18001:2007 certificates.

www.wisniowski.pl/en

• EQUIPMENT, FITTINGS, HOUSEHOLD APPLIANCES, OTHER

DIAMOND - since 1992 it has been a leading producer of heating and sanitary systems. It currently has 18 logistics centres and warehouses with a total area of over 30 thousand square meters. For many years, products have been exported to European Union countries and outside the EU.

www.diamond.pl

ELPE Elektroprodukt - for over 30 years it has been a producer of electric oil heaters based in Krakow. The high quality of products

is confirmed by the recognition and satisfaction of customers in the Scandinavian market, where for several decades ELPE has been successfully exporting its own products

www.elpe.pl/en/home-eng

ENIX - since 1990 it has been a proven manufacturer of designer, modern electric heaters and central heating - for rooms and bathrooms. Each product undergoes a series of tests in certified institutes for compliance with EN 442. Export - Europe, Canada.

www.enix.pl/?lang=en

EXCELLENT - leader in the bathroom furnishing industry. It has been in the market for over 29 years, employing 300 employees, owning five large warehouses, Company Showroom in Krakow, over 60 Excellent Studios, nearly 120 Authorized Salons throughout Poland and about 1000 cooperating companies. Its products are exported to 20 countries around the world.

www.excellent.com.pl/en

FERRO - is one of the leaders in the sanitary and heating industry in the Polish market. The company has been producing high-quality sanitary and installation fittings and heating installation components for 26 years. In 2016, FERRO fittings became the first manufacturer from Central Europe, whose products were entered into the EWL online database.

www.ferrocompany.com

GRUPA ARMATURA - is a leading producer in the sanitary and heating industry in Poland. The companies that make up the Armatura Group specialize in the production of bathroom and kitchen taps, aluminium central heating radiators, a wide range of valves and sanitary ceramics.

www.grupa-armatura.com/en-us

HORECATEX - it offers high-quality hotel decorations and tablecloths as well as a range for bathrooms. The HORECATEX brand is known in the international market. The company's offer is directed primarily to hotels, guesthouses and restaurants.

www.horecatex.pl/en

K&L DEKOR – it is a producer of decorative elements of interior furnishings, gardens and facades. Very high resistance to abrasion, mechanical damage and weather conditions allows use both indoors (bathrooms, living rooms) and outdoors (swimming pools, terraces, facades). An important element of business is the creation from scratch of patterns commissioned by customers.

www.kldekor.com

KRZEMIEN – the company has existed in the market since 1989. It is a specialist on a global scale in the production of glass washbasins. It produces, among others, shower trays,

bathroom accessories, tiles and glass mosaic, design protected by patents.

www.krzemien.com.pl/en

LUXUM – the company's history dates back to 1999, when three enthusiasts created a workshop manufacturing washbasins, bathtubs and countertops. The Luxum factory provides sanitary products, street furniture, architectural concrete and furniture, and is a subcontractor for the best Italian, Swiss and French brands.

www.luxum.pl

Valvex – it is one of the leading producers of bathroom and kitchen taps, as well as fittings for water, gas and central heating installations. It is recognized and appreciated in the EU, North and South America and the Middle East.

www.valvex.com/en

• INTERIOR DESIGN, DESIGNER DECORATIVE AND LIGHTING ELEMENTS

ANAPOL (from 1995) – decanters, liquor cabinets, glasses, household glassware, decorative glass, utility glass, decorative items and gifts. Experience and many years of cooperation with domestic and foreign clients (Latvia, Lithuania, Ukraine, Slovakia, Western Europe) allow them to meet the most unusual orders.

www.anapol.pl

DUBIEL VITRUM – glass processing, production of mirrors, glass furniture, tiles. Flat glass processing for architecture and construction, safety glass production. A plant with an area of 4.2 thousand sq.m. is equipped with dozens of modern glass processing machines: cutting tables, grinders, chamfering machines, drills, machining centres, furnace for the production of flat and curved tempered glass, a modern line for laminating glass with PVB film, printing machines enabling printing on glass and on film.

www.dubielvitrum.pl/en



FISTEK GLASS HUTA SZKŁA - it produces a wide range of decorative and functional products made of soda glass. The products have been known in the world for many years. It produces glass in a wide range of colours and colourless glass. It is blown and hand-formed, pressed and cast glass.

www.fistekglass.com.pl/english

Fosztt - has been in the market for over 25 years. It manufactures wooden floors from domestic and exotic trees. It produces solid and layered boards, solid and layered parquet.

www.foszttparkiety.pl/index.php?lang=en

WITEK HOME – it offers a wide range of accessories and decorative items. The range includes a wide range of sumptuous and elegant crystal products from renowned brands such as Bohemia, Zawiercie and Violetta, high-quality tablecloths, Teflon coated, mirrors, clocks and modern pictures.

www.witekhome.pl

SKALIA - it wants to change the place where people live and work every day. Its offer includes a wide range of wine glasses, handmade vase collections, porcelain plates, mugs, coffee cups and teacups. The founder, Mat Piechota, started working at several companies as a sales representative in Central and Eastern Europe. Skalia was established in 2006. Its mission is to deliver quality glass and porcelain items, and items with customer's logo at affordable prices.

www.skalia.net

WRZEŚNIAK GLASSWORKS - Poland's largest hand-formed glassworks - vases, decorative goblets, candlesticks, table glass (shot glasses, jugs, salad bowls). Production in colourless and coloured glass, in all possible sizes.

www.glassworks.pl/en_index.html

HSK LEDY - it is a producer and distributor of professional LED lighting. It is characterized by its standardized production process, detailed in-service checks and a 24-hour start-up test for all products.

www.hskledy.com.pl

ALADYN WYROBY MOSIĘŻNE - it has been operating in the market since 1968. It is a producer of modern brass lamps, it also makes copies of stylish lamps, as well as renovations of antique lamps, handrails, straight and arched curtain rods and other brass and bronze fittings.

www.aladyn.com.pl/en

EDYLIT - it is a manufacturer of lighting fittings with original designs. Classic and modern lamps, plafond, spotlights. CE declaration of conformity. Production and storage of finished products takes place in plants with a total area of 2500 m².

www.edylit.pl/en



OTOPROJEKT - it deals with broadly defined industrial design. It creates objects that interact with the user, and thus fits into each person's environment. It designs furniture, lighting, medical and cosmetic equipment, household appliances, electronic and electrotechnical devices, household accessories, ceramics and glass, heaters, street furniture.

www.otoprojekt.eu





The examples described in this study do not exhaust the full range of the industry. The information contained herein is an invitation to contact the employees of the Business in Małopolska Centre, who have a full database of companies from Małopolska Region and provide assistance in establishing business relations.

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Main sources of information:

- *website www.biznesmeblowy.pl*
- *website www.forbes.pl*
- *website www.malopolska.pl*
- *company websites*
- *own information of the Business in Małopolska Centre*
- *the photographs used in this publication are taken from the Marshal's Office of the Małopolska Region (UMWM) photo database and a free photo stock*

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